MSP Revenue Engine

EMPELLOR CRM

CRM that Drives Growth

“We are no longer challenged to efficiently and track leads”

Designed for MSPs with smaller sales teams (5 or fewer users) who need to streamline their sales operations, eliminate disconnected tools, and fully leverage Microsoft 365 with a purpose-built CRM solution.

Empellor Sales Pro

Up your sales game and move your MSP business forward with ease and transparency with Empellor Sales Pro powered by Dynamics 365 Sales.

What we offer :

Empellor Sales Pro is perfect for MSP owners and leaders looking to connect to their existing Ofiice 365 environment with a powerful CRM solution. With Empellor Sales Pro, you will realize an easy-to-use CRM that will enable you to:

- Increase Sales
- Standardize lead and opportunity pipeline management for your team
- Experience reliable prospect and client data in a consolidated, scalable platform
- Realize centralized client communications & database across the organization
- Gain instant mobility on any device

Streamline **your sales** process and stay organized with **Empellor Sales Pro.**

Total Implementation:
$10,000 + 7 days

Let’s Talk!

Empellor CRM | msp.empellorcrm.com | sales@empellorcrm.com | 303-482-2909

Why Empellor Sales Pro?

Empellor Sales Pro features:

Sales Execution

- Lead & Opportunity Tracking
- Activity Tracking
- Quoting & Orders
- Mobile App
- Standard Sales Process Flow

Collaboration

- Teams Integration
- Outlook Integration
- Calendar Synchronization
- Mobile App
- SharePoint Integration
- Task Management
- Email Integration

Reporting & Analytics

- Real-time Sales Performance & Trends
- My Daily Focus Dashboard
- Lead Performance
- Sales Manager Summary
- Sales Pipeline

Add-Ons

- Integration Assessment
- Experlogix CPQ
- Experlogix Document Automation
- Ongoing Innovation and Optimization

Achieve more with Microsoft Dynamics 365 Sales

Unify customer data and streamline sales funnels to close deals faster.

Get a holistic view of customers to confidently understand their needs.

Predict how demand and markets may change in the foreseeable future.

Convert more leads to opportunities, and more opportunities to closed sales.

Gather customer feedback and sentiment to help build relationships.

Maximize your investment in Office 365.

Leverage SharePoint for document management.

Improve communications utilizing Teams integration.

Empellor CRM Promise:
Deliver a CRM that drives growth.

We guarantee that you will be able to move your MSP forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.

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MSP Revenue Engine

EMPELLOR CRM

CRM that Drives Growth

“We are now able to predict and manage pipelines with confidence”

Built for MSPs with growing sales teams (5+ users) who need automation, deeper analytics, and accurate forecasting to compete in a crowded market.

Empellor Sales Growth

Stand out in a crowded MSP market and drive predictable growth with Empellor Sales Growth powered by Dynamics 365 Sales and Copilot, seamlessly integrated into the tools your team already uses.

What we offer :

Empellor Sales Growth is perfect for MSP sales leaders struggling to predict and manage pipelines with confidence amidst a more complex sales process, who need to gain increased visibility across sales activity, improve forecasting and goal management with a powerful CRM solution. With Empellor Sales Growth, you will realize an easy-to-use CRM that will enable you to:

- Gain insights into deals, revenue, and your team’s performance
- Develop accurate forecasts to accelerate your business expansion
- Acquire real-time insights to monitor the sales process, pipeline processing, and key sales data
- Increase sales pipeline by bringing together the entire sales team to facilitate the buyer journey
- Improve reporting resulting in greater visibility and sales performance
- Harness business insights leading to better and faster decision-making

Elevate your **sales** with insights, organization, and **precision.**

Total Implementation:
$25,000 + 30 days

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Why Empellor Sales Growth?

Empellor Sales Growth features:

Sales Execution

- Lead & Opportunity Tracking
- Activity Tracking
- Quoting & Orders
- Mobile App
- Standard Sales Process Flow
- Customized Sales Process Flow
- Product & Pricing Configuration
- Pipeline Management
- Forecasting
- Competitors, Sales, Goals & Territory Management
- Sales Sequences

Collaboration

- Teams Integration
- Outlook Integration
- Calendar Synchronization
- Mobile App
- SharePoint Integration
- Task Management
- Email Integration
- Email Template Configuration

AI

- Copilot in Dynamics 365 Sales

Reporting & Analytics

- Sales 360
- Real-time Sales Performance
- My Daily Focus
- Enhanced Analytics with Power BI

Customization & Extensibility

- Application Customization

Add-Ons

- Integration Assessment
- Experlogix CPQ
- LinkedIn Sales Navigator
- Experlogix Document Automation
- Ongoing Innovation and Optimization
- Sales Team Member App
- Power Pages Portals

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MSP Revenue Engine

EMPELLOR CRM

CRM that Drives Growth

“We are so happy to proactively drive cross-selling opportunities”

Developed for enterprises and MSPs whose sales operations (20+ users) require advanced CRM functionality, seamless integrations, and process automations to drive cross-selling and expansion opportunities.

Empellor Sales 360

Outpace competitors and maximize recurring revenue with Empellor Sales 360, the advanced CRM solution built on Dynamics 365 Sales and Copilot to give MSPs a complete, connected view of every customer.

What we offer :

Empellor Sales 360 is perfect for Enterprises, Sales Teams, and Account Managers who need advanced analytics and automations. With Empellor Sales 360, you will realize an easy-to-use CRM that will enable you to:

- Experience a massive expansion of sales to your best customers
- Optimize work and automate business processes
- Align teams for more effective customer engagement
- Save valuable time by automating sales processes
- Gain a comprehensive picture of your customers
- Connect your systems for better communication channels, data collection and analysis, and improved efficiency

Power up your **sales team** with **advanced analytics** and automation.

Total Implementation:
$50,000 + 60 days

Let’s Talk!

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Why Empellor Sales 360?

Empellor Sales 360 features:

Sales Execution

- Lead & Opportunity Tracking
- Activity Tracking
- Quoting & Orders
- Mobile App
- Standard Sales Process Flow
- Customized Sales Process Flow
- Product & Pricing Configuration
- Pipeline Management
- Forecasting
- Competitors, Sales, Goals & Territory Management
- Sales Sequences
- Customer 360 Profiling

Collaboration

- Teams Integration
- Outlook Integration
- Calendar Synchronization
- Mobile App
- SharePoint Integration
- Task Management
- Email Integration
- Email Template Configuration

AI

- Copilot in Dynamics 365 Sales
- Copilot in Outlook
- Copilot in Microsoft Teams

Reporting & Analytics

- Real-time Sales Performance
- My Daily Focus
- Enhanced Analytics with Power BI

Customization & Extensibility

- Application Customization
- Process Automations
- Alerts & Notifications

Add-Ons

- Integration Assessment
- Experlogix CPQ
- LinkedIn Sales Navigator
- Experlogix Document Automation
- Ongoing Innovation and Optimization
- Sales Team Member App
- Power Pages Portals
- Custom Applications: Microsoft Power Apps

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