

Data Analytics for Meaningful Insights

"We are so happy to proactively drive cross-selling opportunities"

Bring all your MSP's data together—CRM, ERP, and service delivery—into one trusted source of truth. Unlock predictive insights that strengthen client engagement, streamline renewals, and improve operational efficiency across your business.



Empellor BI Data Growth

Empellor BI Data Growth consolidates your CRM and ERP data into one powerful platform, giving MSPs a complete view of financial performance, pipeline health, and client renewals. With advanced analytics, machine learning, and secure role-based access, you can make confident, data-driven decisions that accelerate recurring revenue growth.

What we offer :

Consolidate your CRM and ERP data into one powerful platform and take your business to the next level with BI Data Growth. Created for MSPs wanting insights from both their CRM and ERP systems.



Cross-platform integration

Seamlessly combine CRM and ERP data for comprehensive insights



Advanced analytics

Utilize predictive analytics and machine learning to forecast trends and behaviors



Role-based access control

Ensure data security and compliance with customizable user permissions

Unlock **CRM** Insights,
Unleash **Success**

Total Implementation Cost:
\$35,000

Let's Talk!

Empellor CRM | msp.empellorcrm.com | sales@empellorcrm.com | 303-482-2909

Why Empellor BI Data Growth?

Empellor BI Data Growth Features:

CRM Reports

- ✓ Real-Time Sales Performance & Trends
- ✓ My Daily Focus Dashboard
- ✓ Lead Performance
- ✓ Sales Manager Summary
- ✓ Sales Manager Pipeline
- ✓ My Pipeline
- ✓ Activity Tracking
- ✓ Custom Dashboard

ERP Reports

- ✓ Revenue
- ✓ Total Revenue
- ✓ Cost of Revenue
- ✓ Provision of Income Taxes
- ✓ Gross Profit
- ✓ Total Operating Expenses
- ✓ Operating Income/Loss
- ✓ Other Income (Expenses)

ERP Balance Sheet

- ✓ Current Assets
- ✓ Non-current Assets
- ✓ Total Assets
- ✓ Current Liabilities
- ✓ Long-Term Liabilities
- ✓ Equity
- ✓ Total Equity
- ✓ Total Liabilities & Equity

ERP Cash Flow

- ✓ Cash Flows from Operating Activities
- ✓ Net Cash Used in Operating
- ✓ Cash Flows from Investing Activities
- ✓ Net Cash Used in Investing Activities
- ✓ Cash Flows from Financing Activities
- ✓ Net Change in Cash

ERP Open Orders

- ✓ Total Open Orders
- ✓ Total Open Orders Amount

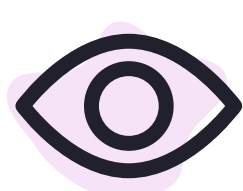
ERP Accounts Receivable

- ✓ Total Invoiced Amount
- ✓ Total Amount Due
- ✓ Ageing Buckets

Achieve More With BI Data Package



Achieve a holistic view of business operations by integrating CRM and ERP data



Streamline order management and fulfillment processes for improved efficiency and accuracy



Enhance inventory management by tracking stock levels and demand forecasts in real-time



Improve financial performance by analyzing sales, expenses, and profitability metrics together



Empower decision-makers with comprehensive insights for strategic planning and forecasting



Reduce IT complexity and maintenance costs by consolidating data systems and infrastructure

Empellor CRM Promise:
Deliver a CRM that drives growth.

We guarantee that you will be able to move your MSP forward with ease and transparency using Dynamics 365. Let CRM become the lifeblood of your organization.

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