

CRM that Drives Growth

“We are so happy to proactively drive cross-selling opportunities”

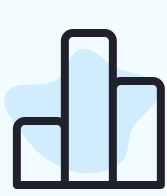
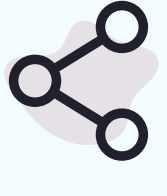
Developed for enterprises and MSPs whose sales operations (20+ users) require advanced CRM functionality, seamless integrations, and process automations to drive cross-selling and expansion opportunities.

Empellor Sales 360

Outpace competitors and maximize recurring revenue with Empellor Sales 360, the advanced CRM solution built on Dynamics 365 Sales and Copilot to give MSPs a complete, connected view of every customer.

What we offer :

Empellor Sales 360 is perfect for Enterprises, Sales Teams, and Account Managers who need advanced analytics and automations. With Empellor Sales 360, you will realize an easy-to-use CRM that will enable you to:

-  Experience a massive expansion of sales to your best customers
-  Optimize work and automate business processes
-  Align teams for more effective customer engagement
-  Save valuable time by automating sales processes
-  Gain a comprehensive picture of your customers
-  Connect your systems for better communication channels, data collection and analysis, and improved efficiency

Power up your **sales team** with **advanced analytics** and automation.

Total Implementation:
\$50,000 + 60 days

Let's Talk!

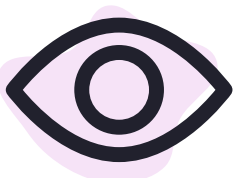
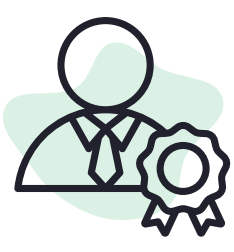
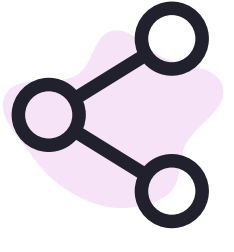
Empellor CRM | msp.empellorcrm.com | sales@empellorcrm.com | 303-482-2909

Why Empellor Sales 360?

Empellor Sales 360 features:

Sales Execution	Collaboration	Reporting & Analytics	Add-Ons
✓ Lead & Opportunity Tracking ✓ Activity Tracking ✓ Quoting & Orders ✓ Mobile App ✓ Standard Sales Process Flow ✓ Customized Sales Process Flow ✓ Product & Pricing Configuration ✓ Pipeline Management ✓ Forecasting ✓ Competitors, Sales, Goals & Territory Management ✓ Sales Sequences ✓ Customer 360 Profiling	✓ Teams Integration ✓ Outlook Integration ✓ Calendar Synchronization ✓ Mobile App ✓ SharePoint Integration ✓ Task Management ✓ Email Integration ✓ Email Template Configuration AI ✓ Copilot in Dynamics 365 Sales ✓ Copilot in Outlook ✓ Copilot in Microsoft Teams	✓ Real-time Sales Performance ✓ My Daily Focus ✓ Enhanced Analytics with Power BI Customization & Extensibility ✓ Application Customization ✓ Process Automations ✓ Alerts & Notifications	✓ Integration Assessment ✓ Experlogix CPQ ✓ LinkedIn Sales Navigator ✓ Experlogix Document Automation ✓ Ongoing Innovation and Optimization ✓ Sales Team Member App ✓ Power Pages Portals ✓ Custom Applications: Microsoft Power Apps

Achieve more with Microsoft Dynamics 365 Sales

 Unify customer data and streamline sales funnels to close deals faster.	 Get a holistic view of customers to confidently understand their needs.	 Predict how demand and markets may change in the foreseeable future.	 Convert more leads to opportunities, and more opportunities to closed sales.
 Gather customer feedback and sentiment to help build relationships.	 Maximize your investment in Office 365.	 Leverage SharePoint for document management.	 Improve communications utilizing Teams integration.

Empellor CRM Promise:
Deliver a CRM that drives growth.

We guarantee that you will be able to move your MSP forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.