

## Empellor Sales Growth

Stand out in a crowded MSP market and drive predictable growth with Empellor Sales Growth powered by Dynamics 365 Sales and Copilot, seamlessly integrated into the tools your team already uses.

### What we offer:

Empellor Sales Growth is perfect for MSP sales leaders struggling to predict and manage pipelines with confidence amidst a more complex sales process, who need to gain increased visibility across sales activity, improve forecasting and goal management with a powerful CRM solution. With Empellor Sales Growth, you will realize an easy-to-use CRM that will enable you to:

Gain insights into deals, revenue, and your team's performance

Develop accurate forecasts to accelerate your business expansion

Acquire real-time insights to monitor the sales process, pipeline processing, and key sales data

Increase sales pipeline by bringing together the entire sales team to facilitate the buyer journey

Improve reporting resulting in greater visibility and sales performance

Harness business insights leading to better and faster decision-making

Elevate your **sales** with insights, organization, and **precision**.

Total Implementation: \$25,000 + 30 days

# Why Empellor Sales Growth?

### **Empellor Sales Growth features:**

#### **Sales Execution**

- Lead & Opportunity Tracking
- Activity Tracking
- Quoting & Orders
- Mobile App
- Standard Sales Process Flow
- Customized Sales Process Flow
- Product & Pricing Configuration
- Pipeline Management
- Forecasting
- © Competitors, Sales, Goals & Territory Management
- Sales Sequences

#### Collaboration

- Teams Integration
- Outlook Integration
- Calendar Synchronization
- Mobile App
- SharePoint Integration
- Task Management
- Email Integration
- Email Template Configuration

#### AI

#### Reporting & Analytics

- Sales 360
- Real-time Sales Performance
- My Daily Focus
- Enhanced Analytics with Power BI

# Customization & Extensibility

Application Customization

#### Add-Ons

- Integration Assessment
- Experlogix CPQ
- LinkedIn Sales Navigator
- Experlogix Document Automation
- Ongoing Innovation and Optimization
- Sales Team Member App
- Power Pages Portals

### Achieve more with Microsoft Dynamics 365 Sales



Unify customer data and streamline sales funnels to close deals faster.



Gather customer feedback and sentiment to help build relationships.



Get a holistic view of customers to confidently understand their needs.



Maximize your investment in Office 365.



Predict how demand and markets may change in the foreseeable future.



Leverage SharePoint for document management.



Convert more leads to opportunities, and more opportunities to closed sales.



Improve communications utilizing Teams integration.

Empellor CRM Promise:

Deliver a CRM that drives growth.

We guarantee that you will be able to move your MSP forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.